

CURRICULUM VITAE

Personal Informations

Roberto Grosso

Experiences

Video Systems Srl – Codroipo (UD) Italy (2019-present)

European Commission Coach

Picosats Srl - Trieste Italy (2018-Present)

Advisor

Chief Strategy officer

Founder of Maxq (2018-present)

www.max-q.space

Maxq supports startups and SMEs achieve their goals in space business, both upstream and downstream and High Tech business.

Maxq provides assistance from the generation of the idea and design of the business model to the first customer and turnover and subsequent growth.

SurveyLab - Rome Italy (2017-2018)

European Commission Coach

European Commission Expert and Coach - (2017- presents)

Abridge Srl - Milan Italy (2017)

Mentor

Strategic Planning for the brand LudoSport

D-Orbit Srl - Milan Italy (2014 - 2017)

Mentor

Business development

Roberto Grosso Consulting - Milan Italy (2010 - present)

Owner

Roberto Grosso Consulting supports the development of startups and small-medium enterprises, from the initial business idea to the acquisition of first customers and first turnover and subsequent growth.

The main field of expertise and interest is space and space related activities. Other fields of expertise and interest are automotive, sport and entertainment, biotechnology, agro-food.

Salus Consulta Srl - Milan Italy (2006-2011)

Co- Founder and Partner

Startup in the food field. Innovative ready-made dishes suitable for cardiovascular wellbeing and suitable for people with high blood pressure, high cholesterol, obesity. A team of nutritionists and chefs applied the theories of nutritional science to Mediterranean gastronomy and obtained healthy food with a great taste.

From R&D to the market and turnover.

SDA Bocconi School of Management - Milan Italy (2002 - 2008)

Teaching fellow

Teaching fellow at SDA Bocconi School of Management (Bocconi University) - Focus on "new products and new services development" - Operations and Technology Area.

Assist Consulting Srl - Milan Italy (2003-2005)

Director of new business development and new products/services development area

Consultancy boutique able to supports startups and small-medium enterprises in their growth and expansion path.

Idea Institute Spa - Turin Italy (1995-2002)

Member of Management Board - Deputy General Manager

- Business Development; Business and management innovation; company strategy and development;
- Director of Tata Indica Program (first Indian car).

Idea Institute Spa - Turin Italy (1990-1994)

Project and Program Manager

- Mercedes A Class;
- Mercedes Vito/Viano.

Idea Institute was a private company in the automotive and industrial design field. Complete car design process, from the market analysis to the production. Many international customers (such as Mercedes, Porsche, Tata, Ford, Fiat). TurnKey projects. Main activities: market analysis, design and concept engineering, investment and cost evaluation, product engineering, prototypes construction and testing, manufacturing engineering.

Agusta (Bell/Westlad) Spa - Milan Italy

Project Engineer AB412 (1989)

Education

Politecnico di Milano - Master Degree, Aerospace Engineering (Specialization: space)

Language

English